



**Novick**  
CHILDCARE SOLUTIONS



*Minnie, the chinchilla*

### Client Spotlight: Forest Hill Nature Preschool & Childcare

Lavonne Taylor opened [Forest Hill Nature Preschool](#) in 2013, having worked in the Archdiocese of Baltimore for 11 years as a preschool director and teacher. Since opening, her nature-based education program has become immensely successful and has expanded to infant care.

Lavonne is a champion of environmentally based education. "Children are naturally more comfortable outside, it gives them a sense of calm," she says. "The average amount of time a child spends outside is only seven minutes per day. Time spent outdoors in nature is something lost in our society right now." She added that children should have some element of risk in their play. She incorporates activities such as tree climbing, climbing over rocks, and building tee-pees with sticks. The kids play outside often with six different play spaces. The playground itself has been built through the trees and green spaces. The outdoor program has been a success with the children, particularly those with special needs and behavioral issues. Forest Hill Nature Preschool creates a well-rounded program for children that provides them with the resources they need to develop. This includes full time teachers in art, reading, Spanish, special education, and even a naturalist teacher.

Forest Hill is also home to about a dozen animals ranging from guinea pigs to bearded dragons. Each classroom houses a different pet. For educators looking to get outdoors, Lavonne's advice is to remember that nature is free and it is everywhere! She started a nature-based program while teaching in the city. "Nature is motivating for kids and you can collect a number of things from outside. You don't need to be in a nature center to educate children about nature. The most influential space in a child's life is their backyard."

Lavonne was introduced to Novick through the Maryland State Childcare Association and has partnered with us for a multiple years. She is most happy with our shelf stable milk and that we spare her the effort of driving to the grocery store each day. "I know it's there and I don't have to worry about it."

### Sign up for SMS!

Please sign up for critical text alerts for inclement weather, order reminders, and holiday updates. Text SUBSCRIBE to 267.310.0505! You can also use SMS to communicate delay and closure updates!

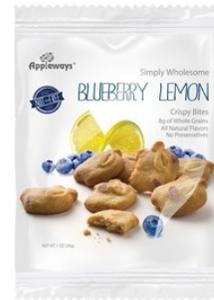


# NEWSLETTER!

MARCH 2021

### New Items

212180	Blend Veg Capri	12/2 lb
212270	Blend Veg Catalina	12/2 lb
212220	Blend Scandinavian	12/2 lb
212250	Blend Veg Sonoma	12/2 lb
<a href="#">717450</a>	Bites Cinnamon Crispy WG IW	108/1 oz
<a href="#">717440</a>	Bites Blueberry Lem- on Crispy WG IW	108/1 oz
183820	Marinara Sauce Cup <i>(*CACFP creditable!)</i>	85/2.5 oz



### Cait's Corner



Try out this nutritious take on a tator tot! Warming cinnamon will make these great for a chilly spring day.

<https://fns-prod.azureedge.net/sites/default/files/resource-files/TastyTotsCACFPCenterRecipe.pdf>

Caitlin Boland RD, LDN  
Novick Nutrition Specialist

See our digital Newsletter sent via email & within eFoods for added hyperlinks connecting you to more resources! Contact CSG to subscribe to emails.



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## Novick Spotlight: Sam Trafford, Client Services

Meet Sam, our newest Novick team member! She is passionate about health and nutrition. Helpful and caring, Sam is always keen to answer any of our clients' questions. Chances are you have already spoken to her on the phone or via email!

**Fun Fact:** When she is not at Novick, Sam enjoys traveling. She lived in Barcelona, Spain for 6 months, during which she traveled to Amsterdam, the Amalfi Coast, Dublin, Florence, Germany for Oktoberfest, London, Paris, and Rome!

**Congrats to our Annual Client Survey Winner:**

**Jeniffer Santiago of Pathstone Berks!**

## Product Dates

Not all dates are expiration dates! Finding and deciphering the code date on your products can be tricky. Code Dates provide information such as the day, time, line, machine, or lot that the product was made or harvested.

For clarification on the date printed on a specific Novick item, please submit the product number and legible picture of the date to [CSG@novickcorp.com](mailto:CSG@novickcorp.com)



## Product Substitution

### Guide

Due to ongoing national supply chain disruptions caused by COVID-19, you may experience an increase in product substitutions. Novick offers substitutions to ensure all orders are fulfilled and all our clients' compliance needs are met.

For our updated Product Substitution Guide, please refer to the "Place Order" page on your [online ordering account](#) or contact a CSG team member.

## Upcoming Virtual Trainings and Conferences

### CACFP and Civil Rights Basics

*Date and time TBA*

### Prep to Plate

*Date and time TBA*

### Multipurpose Menu Products: Utilizing One Product Multiple Ways

*Date and time TBA*

Contact Client Services to Register!

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### 2021 Virtual National Child Nutrition Conference

*4/19 - 4/22*

### 2021 Maryland State Child Care Association Annual Conference

*4/29 - 5/2*

## Order Confirmations

Add your email address to your online account to receive Order Confirmations. Reviewing these confirmations will help prevent accidental ordering of incorrect items and quantities.

See our digital Newsletter sent via email & within eFoods for added hyperlinks connecting you to more resources! Contact CSG to subscribe to emails.



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